

# GET PAID

## COLLECTION STRATEGIES



**FINCH • THORNTON • BAIRD <sup>LLP</sup>**

ATTORNEYS AT LAW

Tuesday, October 9th, from 8:00 – 9:30 a.m.  
at ABC San Diego, 13825 Kirkham Way, Poway, 92064

Begin your morning with an expert...

### Collection Strategies and Practical Advice... how to get Paid on Public and Private Works Projects

A continental breakfast will be provided

**\$50 ABC Members**  
**\$100 Non-Members**  
**Registration Required**

**This 90-minute course will cover:**

- Mechanics Liens
- Stop Payment Notices
- Bonds
- Collections Strategies, and more

**Learning Objectives/Outcomes:**

- Private works statutory collection remedies.
- Public works statutory collection remedies.
- What you need to know to ensure you are paid for your work.
- Recommended practices to protect statutory rights.
- Recommended practices in response to lower tier claims.
- Overview of statutory claims.

PRESENTED BY



**DAVID W. SMILEY**

David is an experienced construction litigation attorney who works with company owners, presidents, CEOs and COOs of general contractors, large-scale specialty subcontractors, engineering design firms, and other construction industry businesses. He is highly knowledgeable and skilled in handling construction defect, property damage, personal injury, and payment and collections litigation, as well as construction contract review, negotiations, and insurance coverage matters. David practices in California and throughout the southwest United States.